



Get Big Things Done: The Power of Connectional Intelligence

By Erica Dhawan, Saj-nicole A. Joni

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Get Big Things Done: The Power of Connectional Intelligence By Erica Dhawan, Saj-nicole A. Joni

Connectional Intelligence unlocks the 21st-century secret to getting "big things done," regardless of who you are, where you live, or what you do.

We typically associate success and leadership with smarts, passion and luck. But in today's hypercompetitive world, even those gifts aren't enough. *Get Big Things Done* argues that the game changer is a thoroughly modern skill called Connectional Intelligence. Virtually anyone can maximize his or her potential, and achieve breakthrough performance, by developing this crucial ability.

So, what is it? Put simply, Connectional Intelligence is the ability to combine knowledge, ambition and human capital, forging connections on a global scale that create unprecedented value and meaning. As radical a concept as Emotional Intelligence was in the 90s, Connectional Intelligence is changing everything from business and sports to academics, health and politics by quickly, efficiently and creatively helping people enlist supporters, drive innovation, develop strategies and implement solutions to big problems.

Can a small-town pumpkin grower affect the global food crisis? A Fortune 500 executive change her company's outdated culture through video storytelling? A hip-hop artist launch an international happiness movement? Or a scientist use virtual reality games to lower pain for burn victims? The answer, you'll read, is a resounding yes. Each of these individuals is using Connectional Intelligence to become a power player to get big things done.

Erica Dhawan and Saj-nicole Joni's *Get Big Things Done* unlocks the secrets of how the world's movers and shakers use Connectional Intelligence to achieve their personal and professional goals--no matter how ambitious.

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Editorial Review

Review

“The opportunity is even bigger than you imagined it. Don't look away, don't blink, this book and this moment are your chance to matter.” ?*Seth Godin, author of What To Do When It's Your Turn*

“Good leaders increasingly need to nurture new sources of expertise and ideas beyond what they know ... to succeed and to be inspired. *Get Big Things Done* is just the guidebook for making the most use of your networks to spark change and meaning.” ?*Beth Comstock, Chief Marketing Officer, GE*

“*Get Big Things Done* is a passionate look at a new wave of leaders. It's full of inspiring stories about imaginative ways to forge meaningful connections and achieve audacious goals.” ?*Adam Grant, Wharton professor and New York Times bestselling author of Give and Take*

“Innovation in the Social Era happens when we connect people, ideas and things. *Get Big Things Done* spotlights the power each of us has to generate big value.” ?*Nilofer Merchant, Author of 11 Rules of Creating Value In Social Era*

“The essence of creative inspiration is seeing something in a new way. This inspiring book shows us the incredible creative power we have when we connect outside ourselves in meaningful ways. What the authors call Connectional Intelligence will be at the heart of how we as individuals, teams, and companies create – solutions, value, trust, and loyalty – in the 21st century.” ?*John Seifert, Chairman/CEO Ogilvy & Mather, North America*

“As our interconnectedness grows, so does our collective responsibility to ask the hard questions. *Get Big Things Done* reminds us not only that our action and inaction can have enormous consequences, but that we have the tools we need to tackle the world's biggest problems. It is both an inspiration and provocation to create the world we of which we dream. Buy this book for yourself and share with others who want to act now.” ?*Jacqueline Novogratz, CEO of Acumen and author of The Blue Sweater*

About the Author

Erica Dhawan is a globally recognized leadership expert and keynote speaker driving innovation across generations and cultures to prepare the global workplace for tomorrow. As one of the today's most provocative business thinkers, she is CEO of Cotential and has spoken, worldwide, including at the World Economic Forum at Davos. She writes for Forbes, HBR and Fast Company. She has degrees from Harvard, MIT and Wharton.

Saj-nicole Joni, Ph.D., is a business strategist and confidential advisor to CEOs. She works with top leaders to solve their hardest strategic challenges – delivering results needed now while creating far-reaching future impact. A global keynote speaker, Saj-nicole is CEO of Cambridge International Group, where she brings her combined experience as seasoned senior executive, Ph.D. in mathematics, professor, and performing artist to her work.

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Dawn Brown:

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