



# Source Selection Answer Book, Second Edition

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The newly expanded and updated second edition of this best selling and practical handbook is designed to give hands-on contracting professionals a solid working knowledge of this critical process.

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Source Selection Answer Book, Second Edition provides concise, straightforward answers to common questions about the Federal government's rules and procedures in selecting contractors including:

- \*Completely updated FAR Part 15 citations and quotations.
- \*Revised answers to questions based on new regulations and case law.
- \*Easily understandable explanations of concepts such as evaluation factors for award, relative importance, cost realism analysis, and tradeoff.
- \*How agencies evaluate proposals and how to evaluate agencies.
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All in a unique question and answer format that allows the reader to go directly to the topic of interest for fast and comprehensive solutions!

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### **Editorial Review**

#### About the Author

Vernon J. Edwards has over 30 years of experience in the field of Government contracts. He has been a contract negotiator and contracting Officer for the U.S. Air Force, U.S. Small business Administration, and the Director of Construction Contracting for the Bonneville Power Administration. For ten years, Mr. Edwards was a member of the faculty of The George Washington University Government contracts program in both the School for Business and Public Management and the Law School. Currently, Mr. Edwards provides government contracts training to federal agencies, contractors, and subcontractors.

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