



The Language of Real Estate, 7th Edition

By GRI, DREI, Contributing Editor John W. Reilly with Marie S. Spodek

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Much more than a simple dictionary or "cheat sheet," The Language of Real Estate provides a comprehensive encyclopedia-like approach to literally thousands of real estate practices, concepts, and terms. This brand-new edition expands the classic text that has been a desktop standard in the real estate industry for more than 35 years. From abandonment to zoning, if it occurs in the real estate profession, you'll find it in The Language of Real Estate. Features: - Over 2,800 real estate terms explained in depth - Guide to hundreds of real estate organizations ranging from appraisal to land surveys - Useful Spanish-English translation for real estate terms - Expansion of hundreds of real estate abbreviations and designations - Guide to applicable real estate laws - Diagrams of home construction and styles Contents: Subject Classifications of Terms - Terms and Definitions - Appendix A: Organizations - Appendix B: Designations - Appendix C: Abbreviations of Terms - Appendix D: List of Laws - Appendix E: English-Spanish Key Terms - Appendix F: Spanish-English Key Terms - Appendix G: Construction Diagrams

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